

02/09/2024



2023  
*Annual Report*





# LETTER FROM THE BOARD OF DIRECTORS

At Paws Place Dog Rescue we say, “Saving Lives. One at a Time” is our mission. We are inspired everyday by the generosity of our volunteers, community, supporters and donors. And when we are inspired, we inspire others!

This year, we’ve made tremendous progress in our priority fight to end the euthanization of abandoned dogs, rescuing 104 dogs from county shelters, owner surrenders and abandonment situations. We also continued to set the gold standard in our work caring for dogs in need, rescuing dogs in crisis and supporting our shelter and rescue partners and other allies so they can be force multipliers of our work and stronger resources for their own communities.

From our work in rescuing dogs in crisis situations to those suffering from unspeakable medical conditions to caring for dogs afflicted with heartworm disease, 2023 was a remarkable year of progress for dogs. And we couldn’t have done it without you.

Thanks to your support, we are a powerful force for animal protection, in the state of North Carolina. Together, we are changing systems, attitudes, and practices to end animal suffering and improve the lives of all dogs.



# BUSINESS OVERVIEW

## PAWS PLACE HISTORY

Since 1999, we have rescued, rehabilitated, and adopted dogs; a journey made possible by the dedication of our founder, Nancy Janovetz. What began as a retirement 'job' evolved into Janovetz's life's work when she rescued 50 dogs from the Southport Oak Island Animal Rescue, where she had once volunteered. She established the shelter on her 5-acre property in Boiling Springs, where we tirelessly operated day-to-day functions out of the barn, enduring everything from pouring rain to blistering sun. This dedication defined us for 13 years before we embarked on a new chapter by relocating to our current location in Winnabow. Since 2017, we have been operating in our new facility on 17 acres of land in Brunswick County. Features Include:

- 26 indoor/outdoor kennels
- 5 Quarantine Kennels
- 3 + acres of walkable space for our dogs
- 2 play pens for exercising dogs
- Facilities for our staff to include offices, laundry and a kitchen

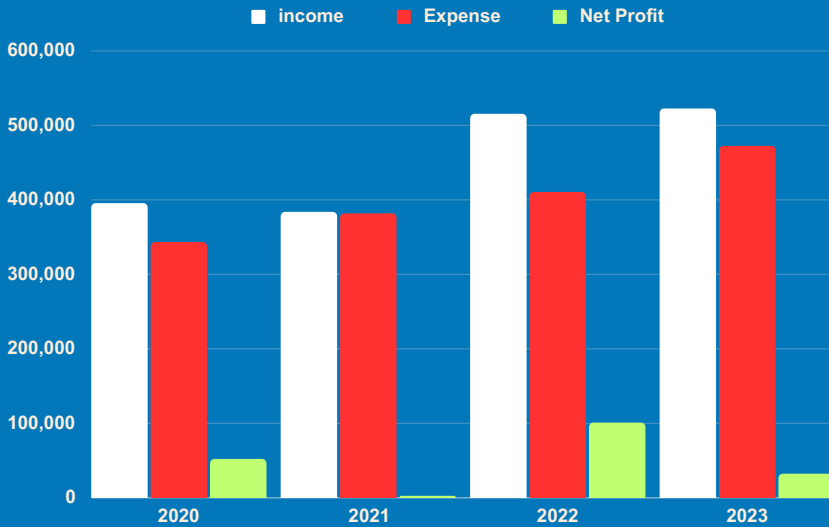
## OUR MISSION

At Paws Place, our mission is life, and it's one life at a time. Our dogs have a quality of life here because we do prolong their lives. Every dog is fully vetted before it gets adopted and we do not shy away from bringing in dogs with medical needs or even puppies on the way! We test all of them for heartworms and parasites, and we address any medical conditions that need to be addressed prior to adoption. We make decisions regarding the care of our dogs just like we would our own family dog. Before going home with you, a Paws Place dog is brought up to date on vaccinations, spayed or neutered, microchipped, started on heartworm prevention, and shown tons of love.

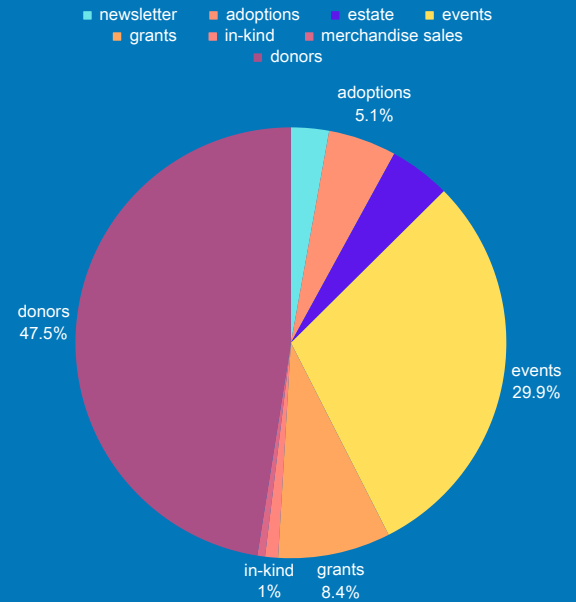


# FINANCIAL HIGHLIGHTS

## OVER THE YEARS



## 2023 INCOME DISTRIBUTION



## REVENUE INFORMATION

Last year, over 700 benefactors invested \$264k into our organization, allowing us to continue to operate and take initiatives that truly took our quality of care to new heights. We raised nearly \$118k from our 2 Signature events held: Raise The Ruff 2023 and the 10th Annual Golf tournament. And we've already raised \$35k towards Raise The Ruff 2024. Additionally, we received \$5k in the form of In Kind giving; \$43k in grants; and \$7k in rebates/interest/sales tax refund. Lastly, we received \$26k in adoption fees and \$24k through legacy giving. Every single dollar from every benefactor made a difference. Additionally, we continue to maintain our Platinum seal of transparency with Candid/Guidestar. In order to be awarded the platinum-level seal, Paws Place Dog Rescue provided detailed documentation related to our finances, goals, strategies, capabilities and progress. This significant accomplishment reflects our commitment to sharing open and honest information with the public about our goals and impact. Our donors can be assured that their contributions are used in the most effective and efficient manner.



## COMPARISON PER YEAR

Paws Place Dog Rescue's work has been carefully guided by financial stewardship for more than 25 years, making us a strong, resilient organization, well-positioned to increase impact in animal rescue through innovative programs and partnerships with local county shelters and other rescue organizations. Over the past 4 years, our operating costs have continued to increase due to inflation and expansion of our staff and mission. However, with those increased costs, our Board of Directors has continued to serve in a volunteer role and will never be monetarily compensated for their time. We also continue to create innovative solutions for engaging our volunteer community to keep costs down. Despite rising costs, we have continued to operate in the black for the past 4 years while maintaining a 93% program expense ratio.

# PROFIT AND LOSS STATEMENT

<b>Total Income</b>	<b>\$522,675</b>
Cost of Good Sold	\$17,830
<b>Gross Profit</b>	<b>\$504,845</b>

## OPERATING EXPENSES

Employee Payroll	\$213,913
Utilities	\$19,371
Pawsmobile	\$4,128
Veterinary Supplies/Services	\$171,184
Insurance	\$9,973
Mortgage	\$12,537
Facility Repairs	\$25,526
Office Supplies	\$6,358
Marketing Fees	\$2,512
Licensing & Professional Fees	\$6,274

## NET

<b>Total Operating Expenses</b>	<b>\$471,776</b>
Operating Profit	\$33,069
Property Taxes	\$685
<b>Net Income</b>	<b>\$32,384</b>



# THANK YOU TO ALL OF OUR DONORS

The individuals, family foundations, and businesses who choose to donate to Paws Place through their financial support enable us to take risks and expand our impact. Your support is what keeps us operating. Because of donors, we can save more dogs, elevate success stories that would otherwise not be heard, and reach new adopters. To learn more about supporting Paws Place's work, visit [NetworkForGood](http://NetworkForGood).

## SPECIAL RECOGNITION OF OUR 2023 MAJOR DONORS

Classic Landscapes  
 Robert & Sherry Rosenberg  
 4 Seasons Demolition  
 Able Insurance Agency  
 Alan Kerry  
 Amanda Fuller  
 Animal House  
 Berkshire Hathaway Carolina Premier Properties  
 Blue Surfe Cafe and Blue Surf Arboretum West  
 Brian & Vicki Ferrell  
 Buckeye Helper  
 Burns Family Denistry  
 Cape Fear Retina Associates  
 CCR Foods LLC  
 Chris & Pren Halladay  
 Classic Charter Schools of America  
 Coastal Carrier Moving & Storage  
 Cody & Lori Cress  
 Dorothy & Kenneth Hesler  
 Eastern Carolina Veterinary Referral  
 Estate of William M Bryan  
 Exxon Mobile Foundation  
 Family Dog Naturals  
 Finpoint Insurance  
 First Citizens Bank  
 Gretchen Colby  
 Hannah & Stephanie Holt  
 Harpo Properties  
 Hendrick Toyota  
 Hendrick Toyota Of Wilmington  
 Hugh McRae  
 Indian River Community Foundation  
 Inza Walston  
 Irene Katherine Charitable Fund (Irene Joseph)  
 Island Passage  
 James R and Nancy O Morris Foundation  
 Janet & King Triplett  
 Jeff Hovis - Intracoastal Realty  
 Katheryn Carr  
 Lala & Elm Inc  
 Leland Veterinary Hospital  
 Margaret Harr  
 Mark Pasquarette

Loulie & Matthew Scharf  
 Michael Tuczynski  
 Mike & Becky Stevens  
 Monica Watson  
 Morgan Stanley  
 nCino  
 Neil & Linda Currie  
 North Carolina Community Foundation, Inc.  
 North State Bank  
 Nothing Bundt Cakes  
 Ogden Family Chiropractic  
 Oriental Rug & Carpet Cleaning Specialists  
 Paradox Computers  
 Parkway Subaru of Wilmington  
 Pat & Jamie Warren  
 Pathfinder Wealth Consulting  
 Paws & Claws Animal Hospital  
 Perry's Emporium  
 Pierpan Family Dentistry  
 PMG Carolinas LLC  
 Rachel Bishop  
 Rebecca & Sam Lord  
 Rebecca Bryant  
 Renew Sales  
 Robert Chapman  
 Safeguard  
 Sola Spa and Salon  
 Southeastern Pet Cremation  
 Stevens Ace Hardware  
 Susan Wilson  
 The Cynthia & George Mitchell Foundation  
 The Delores & Donald Burnet Foundation  
 The Ocean Grill & Tiki Bar  
 The Roger Bacon Academy  
 Tom & Celeste Brawner  
 TrialCard  
 Tricia Hook  
 Vanquard Charitable  
 Victory Beach Vacations  
 Virginia & Tom Colantuono  
 Woofie's of Leland

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